AQUA AMERICA, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CAPITALIZATION
(In thousands of dollars, except per share amounts)
December 31, 2003 and 2002

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|--|-----------|----------------|----------|----------------|
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| | 20 | 003 | 20 | 002 |
| <\$> | <c></c> | | <c></c> | |
| Stockholders' equity: | | | | |
| Common stock, \$.50 par value | \$ 4 | 6,635 | \$ | 35,03 |
| Capital in excess of par value | 41 | 3,008 | 3 | 17,87 |
| Retained earnings | 21 | 0,915 | 1 | 80,04 |
| Minority interest | | 912 | | 50 |
| Treasury stock, at cost | (1 | 2,611) | . (| 40,42 |
| Accumulated other comprehensive income | | 171 | | 6 |
| Total stockholders' equity | 65 | 9,030 | 4 | 93,09 |
| 6.05% Series 3 cumulative preferred stock | | | | 17 |
| | | | | - |
| Long-term debt: Long-term debt of subsidiaries (substantially secured by utility plant): | | | | |
| Interest Rate Range | | | | |
| 0.00% to 2.49% | | 5,868 | | 18,00 |
| 2.50% to 2.99% | | 3,913 | | 14,05 |
| | | 5,618 | | 4,73 |
| 3.00% to 3.49% | | 2,800 | | 3,200 |
| 3.50% to 3.99% | | | | |
| 4.00% to 4.99% | | 3,135 | | 8,135 |
| 5.00% to 5.49% | | ,875 | | 30,955 |
| 5.50% to 5.99% | | 3,260 3,360 | | 36,260 |
| 6.00% to 6.49% | | | | 26,360 |
| 6.50% to 6.99% | | ,000 | | 2,000 |
| 7.00% to 7.49% | | ,716 | | 8,000 |
| 7.50% to 7.99% | | ,000 | | 3,000 |
| 8.00% to 8.49% | | ,500 | | 7,497 |
| 8.50% to 8.99% | | ,000 | | 9,000 |
| 9.00% to 9.49% | | , 805 | | 4,359 |
| 9.50% to 9.99% | | , 242 | | 4,637 |
| 10.00% to 10.50% | | ,000 | | 6,000 |
| | 600 | ,092 | 61 | 6,197 |
| Note payable, 6.05%, due 2006 | | 960 | | 978 |
| Unsecured notes payable, 4.87%, due 2023 | 135 | ,000 | - | |
| Current portion of long-term debt | | ,052 ,386 | | 7,175 4,265 |
| | | | | |
| Long-term debt, excluding current portion | 696, | . 666 | 582 | 2,910 |
| Total capitalization | \$ 1,355, | | \$ 1,076 | |
| | | | | **** |

See accompanying notes to consolidated financial statements.

AQUA AMERICA, INC. AND SUBSIDIARIES
CONSOLIDATED CASH FLOW STATEMENTS
(In thousands of dollars)
Years ended December 31, 2003, 2002 and 2001

| < | T. | 45 | ٤L | Ł | > | |
|---|----|----|----|-----|---|----|
| _ | c. | AF | T | T : | n | 15 |

| <table></table> | | | | | | |
|--|---------|-----------|---|--------------------|------------------------------|-----------|
| <caption></caption> | | | | | | |
| | | 2003 | | 2002 | | 2001 |
| <\$> | <c></c> | | <c< td=""><td>></td><td><c< td=""><td>></td></c<></td></c<> | > | <c< td=""><td>></td></c<> | > |
| Cash flows from operating activities: | | | | | | |
| Net income | \$ | 70.795 | ŝ | 67,206 | \$ | 60,111 |
| Adjustments to reconcile net income to net cash | | , | • | *., | , | **,*** |
| flows from operating activities: | | | | | | |
| Depreciation and amortization | | E3 463 | | 44 333 | | 10 160 |
| | | 51,463 | | 44,322 | | 40,168 |
| Deferred income taxes | | 26,741 | | 18,470 | | 14,935 |
| Gain on sale of water system | | | | (5,676) | | |
| Gain on sale of other assets | | (5,692) | | (2,079) | | (3,384) |
| Net increase in receivables, inventory and prepayments | | (314) | | (742) | | (5,295) |
| Net increase in payables, accrued interest, accrued taxes | | | | | | |
| and other accrued liabilities | | 7,777 | | 1,346 | | 7,045 |
| Payment of Competitive Transition Charge | | | | | | (11,465) |
| Other | | (7,397) | | (1,287) | | 50 |
| School State of the State of th | | ,,,,, | | | | |
| Net cash flows from operating activities | | 143,373 | | 121,560 | | 102,165 |
| The cash crows are made and account | | | | | | |
| Cash flows from investing activities: | | | | | | |
| Property, plant and equipment additions, including allowance for | | | | | | |
| funds used during construction of \$2,127 \$1,389 and \$1,222 | | (163,320) | | (136, 164) | | (124,088) |
| Acquisitions of water and wastewater systems | | (192,331) | | (8,914) | | (9,517) |
| Net decrease (increase) in funds restricted for construction activity | | 15,314 | | (23,986) | | (15,806) |
| Net proceeds from the sale of water systems | | 4,000 | | 12,118 | | (13,800) |
| | | | | | | |
| Net proceeds from the sale of other assets | | 6,496 | | 6,258 | | 5,211 |
| Other | | (312) | | (362) | | (173) |
| Net cash flows used in investing activities | | (330,153) | | (151,050) | | (144,373) |
| Cash flows from financing activities: | | | | | | |
| Customers' advances and contributions in aid of construction | | 8,181 | | 10.266 | | 5.175 |
| Repayments of customers' advances | | (4,257) | | (5,070) | | (4,652) |
| Net proceeds (repayments) of short-term debt | | (18,654) | | 5,445 | | 8,385 |
| Proceeds from long-term debt | | | | | | |
| Repayments of long-term debt | | 154,537 | | 119,350 | | 64,024 |
| | | (44,204) | | (43, 279) | | (8,498) |
| Redemption of preferred stock | | (172) | | (944) | | (644) |
| Proceeds from issuing common stock | | 134,826 | | 10,611 | | 13,522 |
| Repurchase of common stock | | (1,353) | | (24,109) | | {2,493} |
| Dividends paid on preferred stock | | (10) | | (52) | | (106) |
| Dividends paid on common stock | | (39,917) | | (36,789) | | (34,234) |
| Other | | 2,645 | | (1,034) | | (1,348) |
| Net cash flows from financing activities | | 191,622 | | 34,395 | | 39,131 |
| | | | | | | |
| Net increase (decrease) in cash and cash equivalents | | 4.842 | | 4.905 | | (3.077) |
| Cash and cash equivalents at beginning of year | | 5,915 | | 1,010 | | 4,087 |
| cash and cook equivalence be beginning of year | | | | | | |
| Cash and cash equivalents at end of year | \$ | 10,757 | \$ | 5,915 | \$ | 1,010 |
| Cash paid during the year for: | | | | *======= | | ******* |
| Interest, net of amounts capitalized | ŝ | 40,572 | s | 38,040 | ŝ | 38.637 |
| Interest, net or amounts capitalized | | | - | 38,040 :======= | | |
| Income taxes | \$ | 19,168 | \$ | 24,165 | \$ | 19.388 |
| | | , | | | | |

</TABLE>

See Summary of Significant Accounting Policies-Customers' Advances for Construction, Acquisitions and Employee Stock and Incentive Plans footnotes for description of non-cash activities.

See accompanying notes to consolidated financial statements.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (In thousands of dollars, except per share amounts)

Summary of Significant Accounting Policies

Name Change - On January 16, 2004, Philadelphia Suburban Corporation changed its corporate name to Aqua America, Inc. In addition, we have changed our ticker symbol from PSC to WTR on the New York Stock Exchange and Philadelphia Stock Exchange effective as of the opening of trading on January 20, 2004.

Nature of Operations - Aqua America, Inc. ("Aqua America" or the "Company") is the holding company for regulated utilities providing water or wastewater services in Pennsylvania, Ohio, Illinois, Texas, New Jersey, Indiana, Virginia, Florida, North Carolina, Maine, Missouri, New York, South Carolina and Kentucky. Our largest operating subsidiary, Aqua Pennsylvania, Inc. - formerly Pennsylvania Suburban Water Company, accounts for approximately 60% of our operating revenues and provides water or wastewater service to customers in the suburban areas north and west of the City of Philadelphia and in 19 other counties in Pennsylvania. The Company's other subsidiaries provides water and wastewater service through operating and maintenance contracts with municipal authorities and other parties close to our operating companies' service territories.

Regulation - Most of the operating companies that are regulated public utilities are subject to regulation by the public utility commissions of the states in which they operate. The respective public utility commissions have jurisdiction with respect to rates, service, accounting procedures, issuance of securities, acquisitions and other matters. Some of the operating companies that are regulated public utilities are subject to rate regulation by county or city government. Regulated public utilities follow Statement of Financial Accounting Standards (*SFAS') No. 71, *Accounting for the Effects of Certain Types of Regulation.* SFAS No. 71 provides for the recognition of regulatory assets and liabilities as allowed by regulators for costs or credits that are reflected in current rates or are considered probable of being included in future rates. The regulatory assets or liabilities are then relieved as the cost or credit is reflected in rates.

Consolidation - The consolidated financial statements include the accounts of the Company and its subsidiaries. All material intercompany accounts and transactions have been eliminated where appropriate.

Recognition of Revenues - Revenues include amounts billed to customers on a cycle basis and unbilled amounts based on estimated usage from the latest billing to the end of the accounting period. Nonregulated revenues are recognized when services are performed and are primarily associated with operating and maintenance contracts and data processing service fees. Nonregulated revenues totaled \$11,806 in 2003, \$7,190 in 2002 and \$7,092 in 2001

Property, Plant and Equipment and Depreciation - Property, plant and equipment consist primarily of utility plant. The cost of additions includes contracted cost, direct labor and fringe benefits, materials, overheads and, for certain utility plant, allowance for funds used during construction. Water systems acquired are recorded at estimated original cost of utility plant when first devoted to utility service and the applicable depreciation is recorded to accumulated depreciation. The difference between the estimated original cost, less applicable accumulated depreciation, and the purchase price is recorded as an acquisition adjustment within utility plant. At December 31, 2003, utility plant includes a net credit acquisition adjustment of \$48,054, which is generally being amortized from 0 to 20 years. Amortization of the acquisition adjustments totaled \$1,649 during 2003, \$633 during 2002 and \$545 during 2001.

Utility expenditures for maintenance and repairs, including major maintenance projects and minor renewals and betterments, are charged to operating expenses when incurred in accordance with the system of accounts prescribed by the public utility commissions of the states in which the company operates. The cost of new units of property and betterments are capitalized.

When units of utility property are replaced, retired or abandoned, the recorded value thereof is credited to the asset account and such value, together with the net cost of removal, is charged to accumulated depreciation. To the extent the Company recovers cost of removal or other retirement costs through rates after the retirement costs are incurred, a regulatory asset is recorded. In some cases, the Company recovers retirement costs through rates during the life of the associated asset and before the costs are incurred. These amounts result in a regulatory liability being reported based on the amounts previously recovered through customer rates. All prior year amounts have been restated to remove the regulatory asset and liability from accumulated depreciation where it had been previously reported.

The straight-line remaining life method is used to compute depreciation on utility plant. Generally, the straight-line method is used with respect to transportation and mechanical equipment, office equipment and laboratory equipment.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

In accordance with the requirements of Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", the long-lived assets of the Company, which consist primarily of Utility Plant in Service and regulatory assets, are reviewed for impairment when changes in circumstances or events occur. There has been no change in circumstances or events that have occurred that require adjustments to the carrying values of these assets.

Allowance for Funds Used During Construction - The allowance for funds used during construction ("AFUDC") is a non-cash credit which represents the estimated cost of funds used to finance the construction of utility plant. In general, AFUDC is applied to construction projects requiring more than one month to complete. No AFUDC is applied to projects funded by customer advances for construction or contributions in aid of construction. AFUDC includes the net cost of borrowed funds and a rate of return on other funds when used, and is recovered through water rates as the utility plant is depreciated. The amount of AFUDC related to equity funds in 2003, 2002 and 2001 was \$0, \$9 and \$0 respectively. No interest was capitalized by our nonregulated businesses.

Cash and Cash Equivalents - The Company considers all highly liquid investments with an original maturity of three months or less, which are not restricted for construction activity, to be cash equivalents.

Deferred Charges and Other Assets - Deferred charges and other assets consist of financing expenses, other costs and marketable securities. Deferred bond issuance expenses are amortized by the straight-line method over the life of the related issues. Call premiums related to the early redemption of long-term debt, along with the unamortized balance of the related issuance expense, are deferred and amortized over the life of the long-term debt used to fund the redemption. Other costs, for which the Company has received or expects to receive prospective rate recovery, are deferred and amortized over the period of rate recovery in accordance with SFAS No. 71.

Marketable securities are considered "available-for-sale" and accordingly, are carried on the balance sheet at fair market value. Unrecognized gains are included in other comprehensive income.

Income Taxes - The Company accounts for certain income and expense items in different time periods for financial reporting than for tax reporting purposes. Deferred income taxes are provided on the temporary differences between the tax basis of the assets and liabilities, and the amounts at which they are carried in the consolidated financial statements. The income tax effect of temporary differences not allowed currently in rates is recorded as deferred taxes with an offsetting regulatory asset or liability. These deferred income taxes are based on the enacted tax rates expected to be in effect when such temporary differences are projected to reverse. Investment tax credits are deferred and amortized over the estimated useful lives of the related properties.

Customers' Advances for Construction - Water mains or, in some instances, cash advances to reimburse the Company for its costs to construct water mains, are contributed to the Company by customers, real estate developers and builders in order to extend water service to their properties. The value of these contributions is recorded as Customers' Advances for Construction. The Company makes refunds on these advances over a specific period of time based on operating revenues related to the main or as new customers are connected to and take service from the main. After all refunds are made, any remaining balance is transferred to Contributions in Aid of Construction. Non-cash property, in the form of water mains, has been received, generally from developers, as advances or contributions of \$9,991, 17,271 and \$10,196 in 2003, 2002 and 2001, respectively.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Contributions in Aid of Construction - Contributions in aid of construction include direct non-refundable contributions and the portion of customers' advances for construction that become non-refundable.

Inventories, Materials and Supplies - Inventories are stated at cost. Cost is principally determined using the first-in, first-out method.

Years Ended

| | December 31, | | | | | | | | |
|---|--|---------|------|---------|----|----------|--|--|--|
| | | 2003 | 2002 | | | 2001 | | | |
| <\$> | <c< th=""><th>></th><th>c</th><th>></th><th></th><th>:></th></c<> | > | c | > | | :> | | | |
| Net income available to common stock, as reported | \$ | 70,785 | \$ | 67,154 | \$ | 60,005 | | | |
| Add: stock-based employee compensation expense included in reported net income, net of tax less: pro forma expense related to stock options | | 224 | | 473 | | 194 | | | |
| granted, net of tax effects | | (1,793) | | (1,741) | | (1,125) | | | |
| Pro forma | \$ | 69,216 | \$ | 65,886 | \$ | 59,074 | | | |
| | 222 | | 255 | | | ******** | | | |
| Basic net income per share; | | | | | | | | | |
| As reported | \$ | 0.80 | \$ | 0.78 | \$ | 0.71 | | | |
| Pro forma | | 0.78 | | 0.77 | | 0.70 | | | |
| Diluted net income per share: | | | | | | | | | |
| As reported | \$ | 0.79 | \$ | 0.78 | \$ | 0.70 | | | |
| Pro forma | | 0.78 | | 0.76 | | 0.69 | | | |
| | | | | | | | | | |

 | | | | | |The per share weighted-average fair value at the date of grant for stock options granted during 2003, 2002 and 2001 was \$4.67, \$5.15 and \$4.47 per option, respectively. The fair value of options at the date of grant was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions:

| | 2003 | 2002 | 2001 |
|-----------------------|-------|-------|-------|
| B | | 5.5 | 5.2 |
| Expected life (years) | 5.6 | | |
| Interest rate | 3.7% | 4.9% | 5.0% |
| Volatility | 32.4% | 34.2% | 32.7% |
| Dividend yield | 2.6% | 2.6% | 2.6% |

Use of Estimates in Preparation of Consolidated Financial Statements - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those

Reclassifications - Certain prior year amounts have been reclassified to conform with current year's presentation.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Recent Accounting Pronouncements -In July 2001, the Financial Accounting Standards Board (*FASB*) approved Statement of Financial Accounting Standards (*FASB*) No. 143, *Accounting for Asset Retirement Obligations.* SFAS No. 143 requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred. When the liability is initially recognized, the carrying amount of the related long-lived asset is increased by the same amount. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, the Company may settle the obligation for its recorded amount, or an alternative amount, thereby incurring a gain or loss upon settlement. The Company adopted this statement as required on January 1, 2003 and it did not have an impact on the Company's results of operations. The Company recovers, through customer rates, retirement costs which do not meet the definition of an asset retirement obligation under SFAS No. 143. The Company's Pennsylvania operating subsidiary recovers retirement costs through an amortization process in customer rates after the costs are incurred. Generally, these costs are recovered over a five-year period. As a result, \$13,699 and \$11,089 have been reclassified and reported as a regulatory asset as of December 31, 2003 and 2002. Certain other of the Company's operating subsidiaries recover retirement costs through the depreciation component of customer rates during the life of the associated asset. As a result, \$7,484 and \$6,951 have been reclassified as of December 31, 2003 and 2002, and is reported as a regulatory liability. Prior to the adoption of this statement, these amounts were embedded within accumulated depreciation. All prior year amounts have been restated to remove the regulatory asset and liability from accumulated depreciation.

In April 2002, the FASB approved SFAS No. 145, 'Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections.' SFAS No. 145, among other things, rescinds SFAS No. 4, which required all gains and losses from the extinguishment of debt to be classified as an extraordinary item and amends SFAS No. 13 to require that certain lease modifications that have economic effects similar to sale-leaseback transactions be accounted for in the same manner as sale-leaseback transactions. The Company adopted this statement in the first guarter of 2003 and it did not have a material impact on the Company's results of operations or financial position.

In June 2002, the FASB approved SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 requires the recognition of costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. This statement replaces the previous accounting guidance provided in Emerging Issues Task Force Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." SFAS No. 146 is effective for exit or disposal activities that are initiated after December 31, 2002. The Company adopted this standard in the first quarter of 2003 and it did not have a material impact on the Company's results of operations or financial position.

In November 2002, the FASB issued FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," an interpretation of SFAS No. 5, 57 and 107 and rescission of SFAS No. 34. This interpretation clarifies the requirements of FASB Statement No. 5, "Accounting for Contingencies" relating to the guarantor's accounting for, and disclosure of, the issuance of certain types of guarantees. The disclosure provisions of the interpretation are effective for financial statements of periods ending after December 15, 2002. The provisions for initial recognition and measurement are effective on a prospective basis for guarantees that are issued or modified after December 31, 2002. The Company adopted the accounting provisions of this standard in the first guarter of 2003 and it did not have a material impact on the Company's results of operations or financial position.

In April 2003, the FASB approved SFAS No. 149, "Amendment of Statement No. 133 on Derivative Instruments and Hedging Activities." SFAS No. 149 amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities. The adoption of this standard had no effect on the Company's results of operations or financial position. As of December 31, 2003, the Company had no derivative instruments or hedging activities.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

In May 2003, the FASB approved SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity." SFAS No. 150 establishes standards for classifying and measuring as liabilities certain financial instruments with characteristics of both liabilities and equity. The standard is effective for financial instruments entered into or modified after May 31, 2003, and is otherwise effective July 1, 2003. This statement did not have a material impact on the Company's results of operations or financial position.

In December 2003, the FASB approved SFAS No. 132 (Revised 2003), "Employers' Disclosures about Pensions and Other Postretirement Benefits." SFAS No. 132 amends SFAS No. 87 "Employers' Accounting for Pensions," SFAS No. 88 "Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits," and SFAS No. 106 "Employers' Accounting for Postretirement Benefits Other Than Pensions." This new statement does not change the recognition and measurement requirements of those amended statements, and retains the disclosure requirements contained in SFAS No. 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits," which it replaces and requires additional disclosure. The Company adopted the provisions of this statement as required as of December 31, 2003.

In January 2004, the FASB issued FASB Staff Position (*FSP*) No. 106-1,
"Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003." FSP 106-1, which is effective for the Company's consolidated financial statements for the year ended December 31, 2003, permits a sponsor of a postretirement health care plan that provides a prescription drug benefit to make a one-time election to defer accounting for the effects of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the 'Act'). The Act was signed into law in December 2003 and sestablishes a prescription drug benefit under Medicare (Medicare Part D) and a federal subsidy to sponsors of postretirement health care plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. Under FSP No. 106-1, sponsors must consider the two new features in measuring the accumulated postretirement benefit obligation ('APBO') and net periodic postretirement benefit costs. In accordance with PSP 106-1, the Company made a one-time election to defer the recognition of the impact on FSP No. 106 accounting. Any measures of APBO and net periodic postretirement benefit cost in the consolidated financial statements and footnotes for the year ended December 31, 2003 do not reflect the effects of the Act. Currently, specific authoritative accounting guidance for the federal subsidy is pending and that guidance when issued may require the Company to change previously reported information. The Company is currently investigating the impacts of the adoption of FSP 106-1's initial recognition, measurement and disclosure provisions on its consolidated financial statements.

Acquisitions

AquaSource Acquisition - Pursuant to our strategy to grow through acquisitions, on July 31, 2003, the Company completed its acquisition of four operating water and wastewater subsidiaries of AquaSource, Inc. (a subsidiary of DQE, Inc.), including selected, integrated operating and maintenance contracts and related assets (individually and collectively the acquisition is referred to as "AquaSource") for \$190,717 in cash, as adjusted pursuant to the purchase agreement for the completion of a closing balance sheet and the finalization of working capital (\$195,533 was paid at closing and refunds were subsequently received totaling \$4.816). There remains approximately \$12,000 of the above purchase price in dispute subject to an arbitration process under the terms of the purchase agreement. Accordingly, the final purchase price is expected to be within the range of \$178,700 to \$190,717. We expect the arbitration process to conclude by mid-2004.

The results of AquaSource have been included in the Company's consolidated financial statements beginning August 1, 2003. The acquired operations of AquaSource serve over 130,000 water and wastewater customer accounts in 11 states (including the Connecticut operations which were sold in October 2003). Please refer to the Dispositions footnote for a discussion of the sale of the AquaSource operations located in Connecticut and the planned sale of the New York operations. The AquaSource acquisition was initially funded by a portion of the proceeds from the July 2003 issuance of \$135,000 of unsecured notes due 2023, with an interest rate of 4.87%, and the issuance of a \$90,000 unsecured note by Aqua America. In August 2003, the \$90,000 unsecured note was repaid with the proceeds from the issuance of 5,000,000 shares of common stock through a shelf registration.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Under the purchase method of accounting, the purchase price is allocated to AquaSource's net tangible and intangible assets based upon their estimated fair values at the date of the acquisition. The preliminary purchase price allocation, which does not reflect the effects of the purchase price arbitration proceeding, is as follows:

| | July 31, 2003 |
|---|---------------------------------------|
| Property, plant and equipment, net Current assets Other long-term assets Assets held for sale, net | \$ 210,000 9,68 14,204 4,096 |
| Total assets acquired | 237,995 |
| Current liabilities Long-term debt Other long-term liabilities Total liabilities assumed | 8,214 7,170 31,894 47,278 |
| Net assets acquired | \$ 190,717 |

The net property, plant and equipment balance includes accumulated depreciation of \$91,296. The following supplemental pro forma information is presented to illustrate the effects of the AquaSource acquisition, which was completed on July 31, 2003, on the historical operating results for the year ended December 31, 2003 and 2002 as if the acquisition had occurred at the beginning of the respective periods (unaudited):

| | December 31, | | | | | |
|---|--------------|---------|----|---------|--|--|
| | | 2003 | | 2002 | | |
| Operating revenues | \$ | 407,628 | \$ | 391,569 | | |
| Net income Net income per common share: | \$ | 74,436 | \$ | 72,420 | | |
| Basic | \$ | 0.81 | \$ | 0.80 | | |
| Diluted | \$ | 0.81 | \$ | 0.79 | | |

The supplemental information is not necessarily representative of the actual results that may have occurred for these periods or of the results that may occur in the future. This information does not reflect the effects of recent rate increases or cost savings that may result from the acquisition, such as the effects of a reduction in administrative costs. This information is based upon the historical operating results of AquaSource for periods prior to the acquisition date of July 31, 2003 as provided to the Company by AquaSource, Inc. and DQE, Inc. management.

Other Acquisitions - On November 21, 2003, Aqua America entered into a purchase agreement with ALLETE Water Services, Inc., a subsidiary of ALLETE, Inc., to acquire the capital stock of Heater Utilities, Inc., which owns water and wastewater systems located in North Carolina. The purchase agreement provides for a cash purchase price of \$48,000 and the assumption of approximately \$28,000 in debt, reflecting an acquisition premium of approximately \$18,000. The Company intends to seek the ability to recover a portion of this premium through customer rates via the North Carolina Utilities Commission approval process. The acquisition, which is subject to regulatory approval, is expected to close in mid-2004. This acquisition will add approximately 50,000 customers in the areas of suburban Raleigh, Charlotte, Gastonia and Fayetteville, North Carolina.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

During 2003, in addition to the AquaSource acquisition, the Company completed 17 acquisitions or other growth ventures in the various states in which the Company operates for an aggregate purchase price of \$1.614 in cash. The operating revenues included in the consolidated financial statements during the period owned by the Company was \$312.

During 2002, the Company completed 25 acquisitions or other growth ventures in various states. The total purchase price of \$11,659 for the systems acquired in 2002 consisted of \$8,914 in cash and the issuance of 178.864 shares of the Company's common stock. Operating revenues included in the consolidated financial statements related to the systems acquired in 2002 were \$2,920 in 2003 and \$1,341 in 2002.

During 2001, the Company completed 20 acquisitions or other growth ventures including the Company's entry into North Carolina. The total purchase price of \$14,878 for the systems acquired in 2001 consisted of \$9,517 in cash and the issuance of 414,638 shares of the Company's common stock. Operating revenues included in the consolidated financial statements related to the systems acquired in 2001 were \$4,647 in 2003, \$4,736 in 2002 and \$3,432 in 2001.

On February 4, 2003, the Company entered into a mutual termination agreement with Pennichuck Corporation terminating Aqua America's planned acquisition of Pennichuck Corporation, which was originally announced in April 2002. The mutual decision to terminate the merger agreement was primarily in response to a referendum of the City of Nashua, New Hampshire, authorizing Nashua to pursue the acquisition, by an eminent domain proceeding or otherwise, of all or a portion of Pennichuck Corporation's water works system, and was considered to be in the best interests of both companies.

Dispositions

In May 2003, the Company announced agreements for the sale of the AquaSource regulated and nonregulated operations located in Connecticut and New York to a New England-based water company for an aggregate purchase price of \$5,000 and the assumption of approximately \$800 of debt. The sale of the Conneticut operations closed on October 31, 2003 and provided proceeds of \$4,000. The sale of the New York operations is expected to occur in mid-2004. The combined operations in New York and Connecticut represented approximately 2% of the operations acquired from AquaSource, Inc.

In December 2002, as a result of the settlement of a condemnation action, the Company's Ohio operating subsidiary sold to Ashtabula County, Ohio the water utility assets in the unincorporated areas of Ashtabula County and the area within the Village of Geneva on the Lake for \$12,118, net of certain closing costs. The sale was in excess of the book value for these assets and the sale generated a gain of \$5,676 (or an after-tax gain of \$3,690 and \$0.04 per share) recorded in the fourth quarter of 2002. We continue to operate this water system for Ashtabula County, beginning after the closing of the sale, under a multi-year operating contract that was recently renewed. The water utility assets sold represent less than 1% of our total assets, and the total number of customers included in the water system sold represents less than 1% of our total customer base.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Property, Plant and Equipment <TABLE> <CAPTION>

| | | Decem | iper 3 | 1. | | | | | | | | |
|--|---------|-----------|---------|-------------|---------|----------|--|--|--|------|--|--------------|
| | | | | imate range | | | | | | | | |
| | | | | | | | | | | 2002 | | aining lives |
| <\$> | <c></c> | | <c></c> | | <c></c> | | | | | | | |
| Utility plant and equipment: | | | | | | | | | | | | |
| Mains and accessories | \$ | 962,439 | \$ | 815,066 | 33 t | 85 years | | | | | | |
| Services, hydrants, treatment | | | | | | | | | | | | |
| plants and reservoirs | | 547,622 | | 432,564 | 5 te | 68 years | | | | | | |
| Operations structures and water tanks | | 175,663 | | 140,796 | 18 20 | 61 years | | | | | | |
| Miscellaneous pumping and | | | | | | | | | | | | |
| purification equipment | | 259,468 | | 182,415 | 12 to | SO years | | | | | | |
| Meters, data processing, transportatio | n | | | | | - | | | | | | |
| and operating equipment | | 251,721 | | 194,073 | 5 to | 50 years | | | | | | |
| Land and other non-depreciable assets | | 58,223 | | 51,317 | | | | | | | | |
| | | | | | | | | | | | | |
| Utility Flant and equipment | 2 | ,255,136 | . 1 | ,816,231 | | | | | | | | |
| Utility construction work in progress | | 92,106 | | | | | | | | | | |
| Net utility plant acquisition adjustment | | (48,054) | | (6.210) | 0 to | 20 years | | | | | | |
| Non-utility plant and equipment | | 3,116 | | 2,907 | | 40 years | | | | | | |
| Total property, plant and equipment | | ,302,304 | | | | | | | | | | |
| | *** | ********* | **** | | | | | | | | | |
| Accounts Receivable | | | | | | | | | | | | |
| | | Decemb | er 31 | | | | | | | | | |
| | | 2003 | | 2002 | | | | | | | | |
| Billed utility revenue | \$ | 41,843 | \$ | 34,733 | | | | | | | | |
| Unbilled utility revenue | | 23,876 | | 26,007 | | | | | | | | |
| Other | | 2,452 | | 520 | | | | | | | | |
| | | | | | | | | | | | | |
| | | 68,171 | | 61,260 | | | | | | | | |
| Less allowance for doubtful accounts | | 5,851 | | 3,580 | | | | | | | | |
| Net accounts receivable | \$ | 62,320 | \$ | 57,680 | | | | | | | | |
| | ~=== | | | ******* | | | | | | | | |
| | | | | | | | | | | | | |

 | | | | | |The Company's customers are located principally in the following states: 54% in Pennsylvania, 11% in Ohio, 8% in Illinois, 7% in Texas, 6% in New Jersey and 4% in Indiana. No single customer accounted for more than one percent of the Company's operating revenues during the years ended December 31, 2003, 2002 or 2001. The following table summarizes the changes in the Company's allowance for doubtful accounts:

| | 2003 | | 2002 | | 2001 | |
|---|------|---------|----------|---------|------|---------|
| Balance at January 1, | \$ | 3,580 | \$ | 2,482 | \$ | 1,907 |
| Amounts charged to expense | | 2,643 | | 3,182 | | 2,557 |
| Accounts written off | | (2,715) | | (2,375) | | (2,179) |
| Recoveries of accounts written off | | 253 | | 291 | | 197 |
| Allowance acquired through acquisitions | | 2,090 | | | | |
| Balance at December 31, | \$ | 5,851 | \$ | 3,580 | \$ | 2,482 |
| | == | | | | === | |

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Regulatory Assets and Liabilities

The regulatory assets represent costs that are expected to be fully recovered from customers in future rates while regulatory liabilities represent amounts that are expected to be refunded to customers in future rates or amounts recovered from customers in advance of incurring the costs. Except for income taxes and the competitive transition charge payment, regulatory assets and regulatory liabilities are excluded from the Company's rate base and do not earn a return. The components of regulatory assets and (liabilities) are as follows:

| | | December 31, | | | | | | |
|---|------|--------------|------|---------|--|--|--|--|
| | 2003 | | 2002 | | | | | |
| Income taxes, asset | \$ | 68,917 | \$ | 67,658 | | | | |
| Income taxes, liability | | (3,434) | | (3,574) | | | | |
| CTC payment | | 8,026 | | 9,172 | | | | |
| Postretirement benefits | | 6,698 | | 8,334 | | | | |
| Merger Costs | | 2,700 | | 3,229 | | | | |
| Water tank painting | | 3,240 | | 2,114 | | | | |
| Utility plant retirement costs, asset | | 13,699 | | 11,089 | | | | |
| Utility plant retirement costs, liability | | (7,484) | | (6,951) | | | | |
| Rate case filing expenses & other | | 6,399 | | 1,242 | | | | |
| | \$ | 98,761 | \$ | 92,313 | | | | |
| | | | | | | | | |

Items giving rise to deferred state income taxes, as well as a portion of deferred Federal income taxes related to certain differences between tax and book depreciation expense, are recognized in the rate setting process on a cash or flow-through basis and will be recovered as they reverse. The regulatory asset associated with the Competitive Transition Charge ('CTC') payment represents the full payoff in 2001, net of amortization, of the allocable share of a CTC as negotiated by Aqua Pennsylvania, Inc. from its electric distribution company, PECO Energy Company. The Pennsylvania Electricity Generation Customer Choice and Competition Act permitted electric distribution utilities to recover their stranded costs from its customers in the form of a CTC. Rate recovery of the \$11.465 CTC payment began in 2000 and is expected to conclude in 2010.

Postretirement benefits include pension and other postretirement benefits. The pension costs include deferred net pension expense in excess of amounts funded which the Company believes will be recoverable in future years as pension funding is required, and in addition includes an additional minimum liability for pensions as a result of a decline in the fair market value of plan assets and a decline in the discount rate assumed for pension obligations. The additional minimum liability equals the excess of the accumulated benefit obligation over the fair value of plan assets. The regulatory asset related to postretirement benefits other than pensions represents costs that were deferred between the time that the accrual method of accounting for these benefits was adopted in 1993 and the recognition of the accrual method in the Company's rates as prescribed in subsequent rate filings. Amortization of the amount deferred for postretirement benefits other than pensions began in 1994 and is currently being recovered in rates.

The regulatory asset related to the recovery of merger costs represents the portion of the Consumers Water Company merger costs that will be recovered in rates as a result of a rate settlement in 2000 and is being amortized over the recovery period. Expenses associated with water tank painting are deferred and amortized over a period of time as approved in the regulatory process. The regulatory asset for utility plant retirement costs, including cost of removal, represents costs already incurred that are expected to be recovered in future rates over a five year recovery period. The regulatory liability for utility plant retirement costs represents amounts recovered through rates during the life of the associated asset and before the costs are incurred. The regulatory asset related to rate case filing expenses represents the costs associated with filing for rate increases that are deferred and amortized over periods that generally range from one to three years.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Income Taxes

The provision for income taxes consists of:

| | Years Ended December 31, | | | | | | | |
|-------------------|--------------------------|-----------------|----|-----------------|---|-----------------|--|--|
| | 2003 | | | 2002 | | 2001 | | |
| Current: | | | | | | | | |
| Federal State | \$ | 11,933 7,249 | \$ | 16,619 6,647 | | 18,935 5,106 | | |
| | | 19,182 | | 23,266 | | 24,041 | | |
| Deferred: | | | | | | | | |
| Federal State | | 25,521 1,220 | | 17,921 859 | | 13,048 1,887 | | |
| | | 26,741 | | 18,780 | · | 14,935 | | |
| Total tax expense | \$ === | | | 42,046 | - | | | |

The statutory Federal tax rate is 35% and for states with a corporate net income tax, the state corporate net income tax rates range from 5.50% to 9.99% for all years presented. The Company's Federal income tax returns for all years through 1999 have been closed.

The reasons for the differences between amounts computed by applying the statutory Federal income tax rate to income before income tax expense are as follows:

<TABLE>
<CAPTION>

Years Ended December 31,

| | 2003 | | 2002 | 2001 | |
|--|-----------|----------|---------|------|--------|
| <\$> | | | <c></c> | | :> |
| Computed Federal tax expense at statutory rate | \$ 40,852 | \$ | 38,238 | \$ | 34,680 |
| Increase in tax expense for depreciation expense | | | | | |
| to be recovered in future rates | 1,125 | | 558 | | 452 |
| Merger transaction costs | (96) |) | (680) | | |
| Charitable contribution | (424) |) | (98) | | |
| Deduction for Aqua America common dividends | | | | | |
| paid under employee benefit plan | (241) | • | (207) | | |
| Amortization of deferred investment tax credits | (285) | | (283) | | (276) |
| Prior year rate reductions | (431) | , | (315) | | (322) |
| State income taxes, net of federal tax benefit | 5,505 | | 4,879 | | 4,545 |
| Other, net | (82) | | (46) | | (103) |
| Actual income tax expense | \$ 45,923 | \$ | 42,046 | \$ | 38,976 |
| | | | | | ****** |

</TABLE>

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

The tax effects of temporary differences between book and tax accounting that give rise to the deferred tax assets and deferred tax liabilities are as follows:

| | December 31, | | |
|---|--------------|-------------|--|
| | 2003 | 2002 | |
| Deferred tax assets: | | | |
| Customers' advances for construction Costs expensed for book not deducted | \$ 17,133 | \$ 17,787 | |
| for tax, principally accrued expenses Utility plant acquisition adjustment | 6,525 | 4,015 | |
| basis differences | 21,784 | | |
| Total gross deferred tax assets | | 21,802 | |
| Deferred tax liabilities: Utility plant, principally due to depreciation and differences in the basis of fixed assets due to variation in tax and book accounting | 203,706 | 177,620 | |
| Deferred taxes associated with the gross-up of revenues necessary to recover, in rates, | | | |
| the effect of temporary differences | 24,634 | 23,972 | |
| Deferred investment tax credit | 6,618 | 6,903 | |
| Unrealized gain on marketable securities | 141 | 83 | |
| Other | 738 | 524 | |
| Total gross deferred tax liabilities | 235,837 | 209,102 | |
| Net deferred tax liability | \$ 190,395 | | |
| Commitments | ========= | 20722220222 | |
| COMMIT CINCIFC O | | | |

The Company maintains agreements with other water purveyors for the purchase of water to supplement its water supply, particularly during periods of peak demand. The agreements stipulate purchases of minimum quantities of water to the year 2026. The estimated annual commitments related to such purchases are expected to approximate \$7,404 through 2008. The Company purchased approximately \$8,014, \$7,079 and \$5,807 of water under these agreements during the years ended December 31, 2003, 2002 and 2001, respectively.

The Company leases motor vehicles, buildings and other equipment under operating leases that are noncancelable. During the next five years, \$5,797 of future minimum lease payments are due: \$2,098 in 2004, \$1,647 in 2005, \$888 in 2006, \$615 in 2007 and \$549 in 2008. The Company leases parcels of land on which treatment plants and other facilities are situated and adjacent parcels that are used for watershed protection. The operating leases are noncancelable, expire between 2012 and 2052 and contain certain renewal provisions. Certain leases are subject to an adjustment every five years based on changes in the Consumer Price Index. During each of the next five years, approximately \$464 of lease payments for land, subject to the aforesaid adjustment, are due. The Company leases treatment plants to other parties under lease agreements that require payments to the Company of \$567 in 2004, \$567 in 2005, \$567 in 2006, \$267 in 2007 and \$308 in 2008.

Rent expense was \$2.993, \$2.182 and \$2.281 for the years ended December $31,\ 2003,\ 2002$ and 2001, respectively.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Long-term Debt and Loans Payable

The Consolidated Statements of Capitalization provides a summary of long-term debt and loans outstanding as of December 31, 2003 and 2002. The supplemental indentures with respect to certain issues of the First Mortgage Bonds restrict the ability of Aqua Pennsylvania, Inc. and certain other operating subsidiaries of the Company to declare dividends, in cash or property, or repurchase or otherwise acquire the stock of these companies. As of December 31, 2003, approximately \$245,000 of Aqua Pennsylvania's retained earnings and \$52,000 of the retained earnings of certain other subsidiaries were free of these restrictions. Certain supplemental indentures also prohibit Aqua Pennsylvania and certain other subsidiaries of the Company from making loans to, or purchasing the stock of, the Company.

Annual sinking fund payments are required for certain issues of First Mortgage Bonds by the supplemental indentures. The future sinking fund payments and debt maturities of the Company's long-term debt are as follows:

| Interest Rate Range | 2004 | 2005 | 2006 | 2007 | 2008 | Thereafter |
|---------------------|-----------|-----------|------------|----------|------------|------------|
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> |
| 0.00% to 2.49% | \$ 147 | S 164 | \$ 136 | \$ 135 | \$ 135 | \$ 16,151 |
| 2.50% to 2.99% | 13 | 21 | 22 | 22 | 22 | 18,813 |
| 3.00% to 3.49% | | | | | | 5,618 |
| 3.50% to 3.99% | 400 | 400 | 400 | 400 | 400 | 800 |
| 4.00% to 4.99% | | | | ' | | 143,135 |
| 5.00% to 5.49% | 70 | 70 | 75 | 75 | 80 | 110,505 |
| 5.50% to 5.99% | 10,000 | | | | | 66,260 |
| 6.00% to 6.49% | 15,000 | | 644 | 144 | 10,172 | 94,360 |
| 6.50% to 6.99% | | 10,000 | 10,000 | 10,000 | | 12,000 |
| 7.00% to 7.49% | 12,040 | 28,040 | 2,040 | 2,040 | 2,040 | 516 |
| 7.50% to 7.99% | | | | | | 23,000 |
| 8.00% to 8.49% | | | | | | 17,500 |
| 8.50% to 8.99% | | | | | | 9,000 |
| 9.00% to 9.49% | 561 | 568 | 576 | 584 | 594 | 50,922 |
| 9.50% to 9.99% | 1,155 | 1,155 | 2,195 | 995 | 5,995 | 31,747 |
| 10.00% to 10.50% | | | | | | 6,000 |
| Total | \$ 39,386 | \$ 40,418 | \$ 16,088 | \$14,395 | \$19,438 | \$ 606,327 |
| | | ******* | ********** | | ********** | E23222222 |

</TABLE:

Aqua Pennsylvania has a five-year \$300,000 medium-term note program through December 2004 that provides for the issuance of long-term debt with maturities ranging between one and 35 years at fixed rates of interest, as determined at the time of issuance. The notes issued under this program are secured by the Thirty-Third Supplement to the trust indenture relating to Aqua Pennsylvania's First Mortgage Bonds. In June 2002, Aqua Pennsylvania issued First Mortgage Bonds through the program of \$25,000 5.93% Series due 2012. The proceeds from this issuance was used to fund acquisitions, to reduce the balance of Aqua Pennsylvania's short-term debt and for Aqua Pennsylvania's ongoing capital program.

In July 2003, the Company issued \$135,000 of unsecured notes due 2023 and with an interest rate of 4.87%. The proceeds of this financing was used to fund the acquisition of the AquaSource operations and to refinance existing debt. In July 2003, the Company also issued a \$90,000 unsecured note payable and the proceeds were also used to fund the acquisition of the AquaSource operations. In August 2003, the \$90,000 note payable was repaid with the proceeds from an equity offering. At various times during 2003, Aqua Pennsylvania, other operating subsidiaries and the Company issued other notes payable, first mortgage bonds and tax-exempt bonds in aggregate of \$27,894 at a weighted average interest rate of 4.50% due at various times ranging from 2013 to 2032. The proceeds from these issuances were used to reduce a portion of the balance of the short-term debt at each of the respective operating subsidiaries, to redeem \$7,000 of first mortgage bonds of operating subsidiaries with a weighted average interest rate of 6.35% and redeem the Company's preferred stock of \$172. As of December 31, 2003, the Trustees for four issues held \$28,438 pending completion of the projects financed with the issues and are reported in the consolidated balance sheet as funds restricted for construction activity. In connection with the acquisition of the AquaSource operations in July 2003, the Company assumed \$8,131 of long-term debt of which \$7,415 was retired during 2003

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

In June 2002, Aqua Pennsylvania issued \$25,000 tax-exempt bonds due in 2032 at a rate of 5.55%. In December 2002, Aqua Pennsylvania issued \$25,000 tax-exempt bonds due in 2032 at a rate of 5.15%. The proceeds from the bonds issued are restricted to funding the costs of certain capital projects. At various times during 2002, Aqua Pennsylvania and other operating subsidiaries issued notes payable and tax-exempt bonds in aggregate of \$47.765 at a weighted average interest rate of 4.32% due at various times ranging from 2007 to 2032. The proceeds from these issuances were used to reduce a portion of the balance of the short-term debt at each of the respective operating subsidiaries, to redeem \$26,835 of First Mortgage Bonds of operating subsidiaries ranging from 3.75% to 5.6% and redeem Aqua America preferred stock of \$944. In connection with acquisitions completed in 2002, \$6,313 of long-term debt was assumed as a result of acquisitions at an interest rate of 1% due in various years. The weighted average cost of long-term debt at December 31, 2003 and 2002 was 6.19% and 6.56%, respectively.

In October 2002, a 364-day note payable of \$22,000 was issued by the Company, the proceeds of which were used to repurchase shares of Aqua America common stock from Veolia Environnement, S.A. (formerly Vivendi Environnement, S.A.) Interest under this facility was based, at the borrower's option, on either a defined base rate or an adjusted London Interbank Offered Rate corresponding to the interest period selected. This note payable was redeemed in May 2003 with a portion of the proceeds from a common stock offering.

Aqua Pennsylvania has a \$70,000 364-day revolving credit facility with four banks and the Company has a \$20,000 364-day bank revolving credit facility. Funds borrowed under these agreements are classified as loans payable and are used to provide working capital. As of December 31, 2003 and 2002, funds borrowed under the Aqua Pennsylvania revolving credit agreements were \$52,068 and \$35,664, respectively, and \$19,801 and \$12,902 were borrowed under the Company's revolving credit agreement, respectively. Interest under these facilities is based, at the borrower's option, on the prime rate, an adjusted federal funds rate, an adjusted London Interbank Offered Rate corresponding to the interest period selected or at rates offered by the banks. These agreements restrict the total amount of short-term borrowings of Aqua Pennsylvania and the Company. A commitment fee ranging from 1/4 to 1/10 of 1% is charged on the unused portion of the revolving credit agreements. The average cost of borrowing under these facilities was 1.6% and 2.3%, and the average borrowing was \$62,528 and \$63,529, during 2003 and 2002, respectively. The maximum amount outstanding at the end of any one month was \$73,079 in 2003 and \$83,836 in 2002.

At December 31, 2003 and 2002, the Company had combined short-term lines of credit of \$88,000 and \$90,000, respectively. Funds borrowed under these lines are classified as loans payable and are used to provide working capital. The average borrowing under the lines was \$50,353 and \$48,527 during 2003 and 2002, respectively. The maximum amount outstanding at the end of any one month was \$73,700 in 2003 and \$75,575 in 2002. Interest under the lines is based at the Company's option, depending on the line, on the prime rate, an adjusted Euro-Rate, an adjusted federal funds rate or at rates offered by the banks. The average cost of borrowings under all lines during 2003 and 2002 was 2.4% and 2.8%, respectively.

Interest income of \$395, \$287 and \$367 was netted against interest expense on the consolidated statements of income for the years ended December 31, 2003, 2002 and 2001, respectively. The total interest cost was \$45,057, \$40,683 and \$40,226 in 2003, 2002 and 2001, including amounts capitalized of \$2,127, \$1,389 and \$1,222, respectively.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Fair Value of Financial Instruments

The carrying amount of current assets and liabilities that are considered financial instruments approximates their fair value as of the dates presented. The carrying amount and estimated fair value of the Company's long-term debt are as follows:

| | Decembe | er 31. |
|---|----------------------|----------------------|
| | 2003 | 2002 |
| Carrying amount Estimated fair value | \$736,052 781,502 | \$617,175 660,436 |

The fair value of long-term debt has been determined by discounting the future cash flows using current market interest rates for similar financial instruments of the same duration. The Company's customers' advances for construction and related tax deposits have a carrying value of \$72,500 and \$69,790 at December 31, 2003 and 2002, respectively. Their relative fair values cannot be accurately estimated because future refund payments depend on several variables, including new customer connections, customer consumption levels and future rate increases. Portions of these non-interest bearing instruments are payable annually through 2017 and amounts not paid by the contract expiration dates become non-refundable. The fair value of these amounts would, however, be less than their carrying value due to the non-interest bearing feature.

Preferred Stock

At December 31, 2003, the Company had 1,770,819 shares of Series Preferred Stock with a \$1.00 par value authorized, of which 100,000 shares are designated as Series A Preferred Stock. During 1996, the Company designated and issued in connection with an acquisition 32,200 shares as Series B Preferred Stock, \$1.00 par value. The Series A Preferred Stock, as well as the undesignated shares of Series Preferred Stock, remains unissued. The Series B Preferred Stock was recorded on the consolidated balance sheet at its liquidation value of \$100 per share. All but 172 shares were liquidated during 2002, and in December 2003, the remaining 172 shares of Series B Preferred Stock were redeemed as provided under the provisions of the issue through the issuance of debt with a five-year maturity at an interest rate of 6.05% per annum. As of December 31, 2003, the Company did not have any preferred stock outstanding and has provided for all dividends accrued on the Series B Preferred Stock.

Stockholders' Equity

At December 31, 2003, the Company had 100,000,000 shares of common stock authorized; par value \$0.50. Shares outstanding at December 31, 2003, 2002 and 2001 were 92,589,040, 84,895,543 and 85,483,086, respectively. Treasury shares held at December 31, 2003, 2002 and 2001 were 681,384, 2,151,350 and 913,877, respectively.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

The following table summarizes the activity of common stockholders'

equity: <TABLE> <CAPTION>

| | Common stock | Treasury stock | Capital in excess of par value | Retained earnings | Accumulated Other Comprehensive Income | Total |
|---|-----------------|-------------------|--------------------------------|----------------------|---|-----------|
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> |
| Balance at December 31, 2000 | \$ 27,260 | \$ (15,346) | \$291,013 | \$123,911 | \$ 926 | \$427,764 |
| Net income | | | ** | 60,005 | | 60,009 |
| Other comprehensive income, | | | | | | |
| net of income tax of \$19 Reclassification adjustment for gains reported in net income, | | | | | 39 | 39 |
| net of income tax of \$127 | | | | | (239) | (239 |
| Dividends | | | | (34,234) | (23) | (34,234 |
| Stock split | 6,829 | | (6,829) | (31,031, | ' | ,,,,,,,, |
| Stock issued for acquisitions | 133 | | 5,228 | | • • | 5.361 |
| Sale of stock | 128 | 672 | 5.783 | | | 6.583 |
| Repurchase of stock | | (2, 493) | 3, 03 | | | (2,493 |
| Equity Compensation Plan | 3 | (0,100, | 141 | | | 144 |
| Exercise of stock options | 297 | | 6,642 | | | 6,939 |
| | 271 | | 2,061 | | | 2.061 |
| Employee stock plans tax benefits | | | 2,001 | | | 2,061 |
| Balance at December 31, 2001 | 34,650 | (17, 167) | 304,039 | 149,682 | 726 | 471,930 |
| Net income | | | | 67,154 | | 67,154 |
| Other comprehensive income, | | | | | | |
| net of income tax of \$56 Reclassification adjustment for gains reported in net income, | | | | | 104 | 104 |
| net of income tax of \$412 | | | | | (767) | (767) |
| Dividends | | | | (36,789) | ~- | (36,789) |
| Stock issued for acquisitions | 71 | | 2,674 | | | 2,745 |
| Sale of stock | 161 | 855 | 6,220 | | | 7,236 |
| Repurchase of stock | | (24, 109) | | | | (24, 109) |
| Equity Compensation Plan | 15 | | 598 | | | 613 |
| Exercise of stock options | 137 | | 3,237 | | | 3,374 |
| Employee stock plans tax benefits | | | 1,103 | | | 1,103 |
| Balance at December 31, 2002 | 35,034 | (40,421) | 317,871 | 180,047 | 63 | 492,594 |
| Net income | | | | 70,785 | | 70,785 |
| Other comprehensive income, | | | | • | | |
| net of income tax of \$244 | | | | | 455 | 455 |
| Reclassification adjustment for gains reported in net income, | | | | | | |
| net of income tax of \$186 | | | | | (347) | (347) |
| Dividends | | · | | (39,917) | | (39,917) |
| Stock split | 9,244 | | (9,244) | | | |
| Sale of stock | 2,168 | 29,163 | 99,031 | | | 130,362 |
| Repurchase of stock | | (1,353) | | | | (1,353) |
| Equity Compensation Plan | 8 | | 344 | | | 352 |
| Exercise of stock options | 181 | | 4,283 | | | 4,464 |
| Employee stock plans tax benefits | | | 723 | | | 723 |
| Balance at December 31, 2003 | \$ 46,635 | \$ (12,611) | \$413,008 | \$210,915 | \$ 171 | \$658,118 |

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

In August 2003, the Company's Board of Directors declared a 5-for-4 common stock split to be effected in the form of a 25% stock distribution for all common shares outstanding, to shareholders of record on November 14, 2003. Common shares outstanding do not include shares held by the Company in treasury. The new shares were distributed on December 1, 2003. The Company's par value of \$0.50 per share remained unchanged and \$9,244 was transferred from Capital in Excess of Par Value to Common Stock to record the split. All share and per share data for all periods presented have been restated to give effect to the stock split.

In April 2003, the Company filed a universal shelf registration with the Securities and Exchange Commission to allow for the sale, over time, of up to \$250,000 of various debt and equity securities, including common stock. To date, the Company has issued common stock in two transactions under the universal shelf registration:

- o In May 2003, the Company issued 1,868,750 shares of common stock in a public offering for proceeds of \$33,100, net of expenses. The net proceeds were used to repay short-term debt, including the repayment of \$22,000 of indebtedness incurred in connection with the Company's repurchase of 1,513,275 shares of common stock from affiliates of Veolia Environnement, S.A. (formerly Vivendi Environnement, S.A.) in October 2002.
- o In August 2003, the Company issued 5,000,000 shares of common stock in a public offering for proceeds of \$90,100, not of expenses. The net proceeds were used to repay an unsecured note of \$90,000. The indebtedness was incurred by Aqua America in connection with the acquisition of the operations that were purchased from AquaSource, Inc.

The balance remaining available for use under the universal shelf registration as of December 31, 2003 is \$121,895. In addition, the Company has a shelf registration statement filed with the Securities and Exchange Commission to permit the offering from time to time of shares of common stock and shares of preferred stock for acquisitions. During 2002 and 2001, 178,664 and 414,638 shares of common stock totaling \$2,745 and \$5,361, respectively, were issued by the Company to acquire water and wastewater systems. The balance remaining available for use under the acquisition shelf registration as of December 31, 2003 is 2,218,947 shares. The form and terms of such securities shall be determined when and if these securities are issued under these shelf registrations.

In May 2002, Veolia Environnement, S.A. which through its affiliates (collectively "VE") owned approximately 16.8% of our outstanding common stock, advised the Company of their decision to sell its investment in Aqua America, Inc. VE announced that its decision was part of its overall strategy to divest non-core assets and focus on other business strategies. In September 2002, in order to facilitate the orderly re-distribution of the shares held by VE into the market, the Company completed a secondary offering of 12,356,570 shares of Aqua America common stock held by VE. The number of outstanding shares of common stock was not changed and the Company did not receive any proceeds as a result of this secondary offering. In addition, in October 2002 the Company repurchased 1,513,275 shares of Aqua America, Inc. common stock representing the remainder of the shares was funded with proceeds of \$22,000 from a short-term credit facility. In May 2003, this \$22,000 short-term credit facility was repaid with a portion of the funds from the issuance of 1,868,750 shares of common stock through a shelf registration as described above.

In addition, the Board of Directors has authorized the Company to purchase its common stock, from time to time, in the open market or through privately negotiated transactions. The Company has not repurchased any shares under this authorization since 2000. As of December 31, 2003, 411,209 shares remain available for purchase by the Company.

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AGUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

The Company has a Dividend Reinvestment and Direct Stock Purchase Plan ("Plan") that allows reinvested dividends to be used to purchase original issue shares of common stock at a five percent discount from the current market value. Under the direct stock purchase program, shares are purchased by investors at market price and the shares are purchased by the Company's transfer agent in the open-market at least weekly. During 2003, 2002 and 2001, under the dividend reinvestment portion of the Plan, 395.605, 402,084 and 379.883 original issue shares of common stock were sold providing the Company with proceeds of \$7,000, \$6,407 and \$5,980, respectively.

The Company reports comprehensive income in accordance with SFAS No. 130, 'Reporting Comprehensive Income.' Accordingly, the Company's accumulated other comprehensive income for unrealized gains on securities is reported in the Stockholders' Equity section of the Consolidated Balance Sheets and the related other comprehensive income is reported in the Consolidated Statements of Income and Comprehensive Income.

Net Income per Common Share and Equity per Common Share

Basic net income per share is based on the weighted average number of common shares outstanding. Diluted net income per share is based on the weighted average number of common shares outstanding and potentially dilutive shares. The dilutive effect of employee stock options is included in the computation of Diluted net income per share. The following table summarizes the shares, in thousands, used in computing Basic and Diluted net income per share:

| | rears ended becember 31, | | | |
|---|--------------------------|---|--------|--|
| | 2003 | 2002 | 2001 | |
| Average common shares outstanding during the period for Basic computation | 88,275 969 | 85,674 864 | 84,841 | |
| Dilutive effect of employee stock options | 969 | 864 | 1,102 | |
| Average common shares outstanding during | | | | |
| the period for Diluted computation | 89,244 | 86,538 | 85,943 | |
| | ======== | ======================================= | | |

Equity per common share was \$7.11 and \$5.80 at December 31, 2003 and 2002, respectively. These amounts were computed by dividing common stockholders' equity by the number of shares of common stock outstanding at the end of each

Shareholder Rights Plan

The Company has a Shareholder Rights Plan designed to protect the Company's shareholders in the event of an unsolicited unfair offer to acquire the Company. Each outstanding common share is entitled to one Right which is evidenced by the common share certificate. In the event that any person acquires 20% or more of the outstanding common shares or commences a tender or exchange offer which, if consummated, would result in a person or corporation owning at least 20% of the outstanding common shares of the Company, the Rights will begin to trade independently from the common shares and, if certain circumstances occur, including the acquisition by a person of 20% or more of the outstanding common shares, each Right would then entitle its holder to purchase a number of common shares of the Company at a substantial discount. If the Company is involved in a merger or other business combination at any time after the Rights become exercisable, the Rights will entitle the holder to acquire a certain number of shares of common stock of the acquiring company at a substantial discount. The Rights are redeemable by the Company at a redemption price of \$.01 per Right at any time before the Rights become exercisable. The Rights will expire on March 1, 2008, unless previously redeemed. The Company has a Shareholder Rights Plan designed to protect the

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AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Employee Stock and Incentive Plan

Under the 1994 Equity Compensation Plan ("Plan"), the Company may grant qualified and non-qualified stock options to officers, key employees and consultants. Officers and key employees may also be granted dividend equivalents and restricted stock. Restricted stock may also be granted to non-employee members of the Board of Directors ("Board"). In May 2003, the Shareholders authorized a 3,500,000 share increase in the shares available for issuance under the Plan. The maximum number of shares that may be subject to grants under the Plan to any one individual in any one year is 150,000. Awards under this plan are made by a committee of the Board of Directors.

Options under the plan were issued at the market price of the stock on the day of the grant. Options are exercisable in installments of 33% annually, starting one year from the date of the grant and expire 10 years from the date of the grant. The following table summarizes stock option transactions for the <CAPTION>

As of or For the Years Ended December 31,

| | 2003 | | 2002 | | 2001 | | |
|--------------------------------|-----------|--|------------|--|---|--|--|
| | Shares | Weighted Average Exercise Price | Shares | Weighted Average Exercise Price | Shares | Weighted Average Exercise Price | |
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> | |
| Options: | | | | | | | |
| Outstanding, beginning of year | 2,830,133 | \$ 12.06 | 2,559,763 | \$ 10.66 | 2,829,754 | \$ 8.55 | |
| Granted | 613,654 | 16.98 | 617,813 | 16.64 | 669,599 | 15.28 | |
| Terminated | (15,533) | 14.78 | (8, 265) | 12.99 | (22,729) | 9.70 | |
| Exercised | (434,833) | 10.28 | (339,178) | 9.82 | (916,861) | 7.51 | |
| Outstanding, end of year | 2,993,421 | \$ 13.31 | 2,830,133 | \$ 12.06 | 2,559,763 | \$ 10.66 | |
| | ********* | | | | ********* | ******* | |
| Exercisable, end of year | 1,756,300 | \$ 11.01 | 1,555,483 | \$ 9.70 | 1,269,635 | \$ 8.63 | |
| | ******** | ******** | ========== | ******** | *====================================== | ******** | |

Options exercised during 2003 ranged in price from \$4.38 per share to \$16.65 per share. At December 31, 2003, 4,984,151 options under the Plan were still available for grant. The following table summarizes the price ranges of the options outstanding and options exercisable as of December 31, 2003: <TABLE>

| | | Options Outstanding | | | cisable |
|------------------|-----------|--|--|-----------|--|
| | Shares | Weighted Average Remaining Life (years) | Weighted Average Exercise Price | Shares | Weighted Average Exercise Price |
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> |
| Range of prices: | | | | | |
| \$ 4.56 - 7.99 | 419,291 | 2.3 | \$ 6.18 | 419,291 | \$ 5.18 |
| \$ 8.00 - 9.99 | 320,558 | 6.3 | 9.39 | 320,558 | 9.39 |
| \$10.00 - 12.99 | 489,839 | 4.9 | 11.10 | 489,839 | 11.10 |
| \$13.00 - 15.99 | 556,918 | 7.3 | 15.28 | 338,294 | 15.28 |
| \$16.00 - 16.99 | 1,084,944 | 8.8 | 16.65 | 188,318 | 16.65 |
| \$17.00 - 18.34 | 121,871 | 9.4 | 18.32 | | |
| | 2,993,421 | 6.7 | \$ 13.31 | 1,756,300 | \$ 11.01 |
| | | | | | |

</TABLE>
Under SFAS No. 123 "Accounting for Stock-Based Compensation" and SFAS No. 148 "Accounting for Stock-Based Compensation - Transition and Disclosure", the Company elects to continue to apply the provisions of APB Opinion No. 25 and to provide the pro forma disclosure provisions of this statement. Accordingly, no compensation cost has been recognized in the financial statements for stock options that have been granted. Pursuant to the disclosure requirements of SFAS No. 123, "Accounting for Stock-Based Compensation," as amended by SFAS No. 148, pro forma net income available to common stock and earnings per share are presented in the Summary of Significant Accounting Policies - Stock-Based Compensation as if compensation cost for stock options was determined as of the grant date under the fair value method.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

Restricted stock awards provide the grantee with the rights of a shareholder, including the right to receive dividends and to vote such shares, but not the right to sell or otherwise transfer the shares during the restriction period. During 2003, 2002 and 2001, 20,156, 37,031 and 9,844 shares of restricted stock were granted with a restriction period ranging from six to 36 months. The value of restricted stock awards, which are "compensatory", is equal to the fair market value of the stock on the date of the grant and is amortized ratably over the restriction period.

Pension Plans and Other Postretirement Benefits

The Company maintains a qualified, defined benefit pension plan that covers a majority of its full-time employees who were hired prior to April 1, 2003. Retirement benefits under the plan are generally based on the employee's total years of service and compensation during the last five years of employment. The Company's policy is to fund the plan annually at a level which is deductible for income tax purposes and which provides assets sufficient to meet its pension obligations. To offset certain limitations imposed by the Internal Revenue Code with respect to payments under qualified plans, the Company has a non-qualified Excess Benefit Plan for Salaried Employees in order to prevent certain employees from being penalized by these limitations. The Company also has non-qualified Supplemental Executive Retirement Plans for certain current and retired employees. The net pension costs and obligations of the qualified and non-qualified plans are included in the tables which follow. Employees hired after April 1, 2003 may participate in a defined contribution plan that provides a Company matching contribution on amounts contributed by participants and an annual profit-sharing contribution based upon a percentage of the eligible participants' compensation.

In addition to providing pension benefits, the Company offers certain Postretirement Benefits other than Pensions (*PBOPs*) to employees hired before April 1, 2003 and retiring with a minimum level of service. These PBOPs include continuation of medical and prescription drug benefits for eligible retirees and life insurance benefits for certain eligible retirees. The Company funds its gross PBOP cost through various trust accounts. The benefits of retired officers and certain other retirees are paid by the Company and not from plan assets due to limitations imposed by the Internal Revenue Code.

On December 8, 2003, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Act") was signed into law which would provide plan sponsors a federal subsidy for certain qualifying prescription drug benefits covered under the sponsor's postretirement health care plans. The Company is currently reviewing the impact of the Act and has elected to defer recognition of the benefit to its postretirement health care plans in accordance with PASB Staff Position No. 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003." Any measures of accumulated postretirement benefit obligation and net periodic PBOP cost for the year ended December 31, 2003 do not reflect the effects of the Act. Currently, specific authoritative accounting guidance for the federal subsidy is pending and that guidance when issued may require the Company to change previously reported information.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued

The changes in the benefit obligation and fair value of plan assets, the funded status of the plans and the assumptions used in the measurement of the company's benefit obligation are as follows:

<TABLE>
<CAPTION>

| | Pension | Benefits | Other Postretirement Benefits | | |
|--|-----------------------------------|--------------------------------------|----------------------------------|-------------------------------------|--|
| | 2003 | 2002 | 2003 | 2002 | |
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> | |
| Change in benefit obligation: | | | | | |
| Benefit obligation at January 1, | \$131,059 | \$119,667 | \$ 25,436 | \$ 22,317 | |
| Service cost | 3,627 | 3,205 | 987 | 840 | |
| Interest cost | 8,999 | 8,501 | 1,703 | 1,620 | |
| Plan amendments | | 170 | | | |
| Actuarial loss | 12,222 | 5,104 | 1,978 | 1,574 | |
| Plan participants' contributions | | | 513 | 342 | |
| Benefits paid | (5,809) | (5,588) | (1,483) | (1,257) | |
| | | | | | |
| Benefit obligation at December 31, | 150,098 | 131,059 | 29,134 | 25,436 | |
| Change in plan assets: Fair value of plan assets at January 1, Actual return on plan assets Employer contributions Benefits paid | 94,438 20,021 81 (5,809) | 113,330 (13,369) 65 (5,588) | 12,200 816 2,345 (970) | 12,216 (1,168) 2,067 (915) | |
| fair value of plan assets at December 31, | 108,731 | 94,438 | 14,391 | 12,200 | |
| Funded status of plan: | | | | | |
| Funded status at December 31, | 41,367 | 36,621 | 14,743 | 13,236 | |
| Unrecognized actuarial loss | (29, 164) | (30,471) | (4,857) | (2,839) | |
| Unrecognized prior service cost | (1,942) | (2,337) | 590 | 647 | |
| Unrecognized net transition obligation | 1,227 | 1,436 | (7,231) | (8,034) | |
| | | | | | |
| Accrued benefit costs | \$ 11,488 ======== | \$ 5,249 | \$ 3,245 | \$ 3,010 | |
| | | | | | |

The Company's pension plans had an accumulated benefit obligation of \$121,521 and \$106,053 at December 31, 2003 and 2002, respectively. The following table provides the net liability recognized on the Consolidated Balance Sheets at December 31,:

| | Pension | Benefits | Postretirement Benef | | |
|---|------------------------------------|---|----------------------|-------------------------|--|
| | 2003 | 2002 | 2003 | 2002 | |
| Prepaid benefits cost Accrued benefit cost Additional minimum liability Intangible assets Accumulated other | \$ (11,488) (2,003) 1,962 | \$ 1,919 (7,168) (5,989) 1,258 | \$ 937 (4,182) | \$ 1,225 {4,235} | |
| comprehensive income | 41 | 4,731 | | | |
| Net liability recognized | \$ (11,488) | \$ (5,249) | \$ (3,245) | \$ (3,010) | |

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

At December 31, 2003 and 2002, the Company's pension plans had benefit obligations in excess of its plan assets. The following tables provide the projected benefit obligation, the accumulated benefit obligation and fair market value of the plan assets as of December, 31:

Projected Benefit Obligation Exceeds the Fair Value of Plan Assets

2003 2002 \$ 150,098 \$ 131,059 108,731 94,438

Projected benefit obligation Fair value of plan assets

Accumulated Benefit Obligation Exceeds the Fair Value of Plan Assets

2003 2002 \$ 121,521 \$ 84,756 108,731 72,551

Accumulated benefit obligation Fair value of plan assets

air value of plan assets 108,731 72,551

 $^{\star}2002$ data in this table excludes pension plan with plan assets in excess of accumulated benefit obligation.

| | Pension Benefits | | | Postretirement Benefits | | | |
|---------------------------------------|------------------|----------|----------|-------------------------|----------|----------|--|
| | 5003 | 2002 | 2001 | 2003 | 2002 | 2001 | |
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> | |
| Service cost | \$ 3,627 | \$ 3,205 | \$ 2,986 | \$ 987 | \$ 840 | \$ 705 | |
| Interest cost | 8,999 | 8,501 | 8,261 | 1,703 | 1,620 | 1,427 | |
| Expected return on plan assets | (7,775) | (9,945) | (10,891) | (917) | (953) | (947) | |
| Amortization of transition | | | | | | | |
| obligation (asset) | (209) | (209) | (110) | 803 | 803 | 803 | |
| Amortization of prior service cost | 395 | 414 | 432 | (57) | (57) | (57) | |
| Amortization of actuarial (gain) loss | 1,282 | (2) | (528) | 62 | (5) | (179) | |
| Amortization of regulatory asset | | | • | 136 | 136 | 136 | |
| Capitalized costs | (205) | (66) | (49) | (598) | (520) | (475) | |
| Rate-regulated adjustment | | | (553) | | | | |
| | | | | | | | |
| Net periodic benefit cost | \$ 6,214 | \$ 1,898 | \$ (452) | \$ 2,119 | \$ 1,864 | \$ 1,413 | |
| | ******* | | ****** | | | ******** | |
| | | | | | | | |

 | | | | | |The rate-regulated adjustment set forth above is required for 2001 in order to reflect pension expense (credit) for the Company in accordance with the method used in establishing water rates.

Accounting for pensions and other postretirement benefits requires an extensive use of assumptions about the discount rate, expected return on plan assets, the rate of future compensation increases received by the Company's employees, mortality, turnover and medical costs. Each assumption is reviewed annually with assistance from the Company's actuarial consultant who provides guidance in establishing the assumptions. The assumptions are selected to represent the average expected experience over time and may differ in any one year from actual experience due to changes in capital markets and the overall economy. These differences will impact the amount of pension and other postretirement benefit expense that the Company recognizes.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

The significant assumptions related to the Company's pension and other postretirement benefit plans are as follows:

| | Pension Benefits | | Other Postretirement Benefits | |
|---|------------------|----------|----------------------------------|---------|
| | 2003 | 2002 | 2003 | 2002 |
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> |
| Weighted-average Assumptions Used | | 107 | 102 | 107 |
| to Determine Benefit Obligations | | | | |
| as of December 31, | | | | |
| Discount rate | 6.25% | 6.75% | 6.25% | 6.75% |
| Rate of compensation increase | 4.0-5.0% | 4.0-5.0% | 4.04 | 4.01 |
| Assumed Health Care Cost Trend | | | | |
| Rates Used to Determine Benefit | | | | |
| Obligations as of December 31. | | | | |
| Health care cost trend rate | n/a | n/a | 10% | 101 |
| Rate to which the cost trend is assumed | | | | |
| to decline (the ultimate trend rate) | n/a | n/a | 5% | 51 |
| Year that the rate reaches the ultimate | | | | |
| trend rate | n/a | n/a | 2009 | 2006 |
| Weighted-average Assumptions Used | | | | |
| to Determine Net Periodic Benefit | | | | |
| Costs for Years Ended December 31, | | | | |
| Discount rate | 6.75% | 7.25% | 6.75% | 7.25% |
| Expected return on plan assets | 8.50% | 9.00% | 5.0-9.0 | 6.0-9.0 |
| Rate of compensation increase | 4.0-5.0% | 4.0-5.0% | 4.0% | 4.0% |
| Assumed Health Care Cost Trend | | | | |
| Rates Used to Determine Net Periodic | | | | |
| Benefit Costs for Years Ended December 31, | | | | |
| Health care cost trend rate | n/a | n/a | 10% | 12% |
| Rate to which the cost trend is assumed | | | | |
| to decline (the ultimate trend rate) | n/a | n/a | . 5% | 5% |
| Year that the rate reaches the ultimate | | | | |
| trend rate | n/a | n/a | 2006 | 2006 |
| n/a - Assumption is not applicable to pension benefits. | | | | |
| | | | | |

 | | | |Assumed health-care trend rates have a significant effect on the expense and liabilities for other postretirement benefit plans. The health care trend rate is based on historical rates and expected market conditions. A one-percentage point change in the expected health-care cost trend rates would have the following effects:

| | 1-Percentage- Point Increase | 1-Percentage- Point Decrease | |
|---|------------------------------------|------------------------------------|--|
| | | | |
| Effect on the health-care component of the accrued other postretirement benefit | | | |
| obligation | \$ 949 | \$ (860) | |
| | ===== | **** | |
| Effect on total service and interest cost components of net periodic postretirement | | | |
| health-care benefit cost | \$ 103 | \$ (95) | |
| | =>=== | **** | |
| | | | |

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

The discount rate is based on a market rate for a recognized-rating agency's high-quality long-term bond portfolio with durations matching the expected payouts under our retirement plans. The Company's pension expense and liability (benefit obligations) increases as the discount rate is reduced.

The Company's expected return on assets is determined by evaluating the asset class return expectations with its advisors as well as actual, long-term, historical results of our asset returns. The Company's pension expense increases as the expected return on assets decreases. The Company believes its actual long-term asset allocation on average will approximate the targeted allocation. The Company's investment strategy is to earn a reasonable rate of return while maintaining risk at acceptable levels through the diversification of investments across and within various asset categories. Investment returns are compared to benchmarks that include the S&P 500 Index, the Lehman Brothers Intermediate Government/Credit Index, and a combination of the two indices. The Pension Committee of the Board of Directors meets semi-annually to review plan investments and management monitors investment performance quarterly through a performance report prepared by an external consulting firm.

| · · · · · · · · · · · · · · · · · · · | ets at December 31, |
|---------------------------------------|---------------------|
| m | |
| Target | |
| Allocation 200 | 03 2002 |
| | |
| Asset Category: | |
| Equity securities 65% 66 | 5% 63% |
| Debt securities 35% 32 | 2% 35% |
| Cash 0% | 2% |
| | |
| Total 100% 100 | 100% |
| 25222222 | = ====== |

Equity securities include Aqua America, Inc. common stock in the amounts of \$6,469 or 5.9% of total plan assets and \$4,701 or 5.0% of total plan assets as of December 31, 2003 and 2002, respectively.

The asset allocation for the Company's other postretirement benefit plans and the target allocation by asset category are as follows:

| | 2004 | Percentage of Plan Assets at December | | | |
|-------------------|------------|--|------|--|--|
| | | Assets at Decembe | | | |
| | Target | | | | |
| | Allocation | 2003 | 2002 | | |
| | | | | | |
| Asset Category: | | | | | |
| Cash | 65% | 64% | 64% | | |
| Equity securities | 35% | 36€ | 36€ | | |
| | | | | | |
| Total | 100% | 100% | 100% | | |
| | **** | # = = E B | | | |

Funding requirements for qualified defined benefit pension plans are determined by government regulations and not by accounting pronouncements. In accordance with funding rules, during 2004 our pension contribution is expected to be \$5.371.

As of December 31, 2003, the Company has an additional minimum liability of \$41 associated with our defined benefit plan. The additional minimum liability is a result of the accumulated benefit obligation exceeding the fair value of plan assets and results in the establishment of a regulatory asset, as the Company anticipates recovery of the future, increased pension expense through customer rates. An additional minimum liability of \$4,731 was initially recorded on December 31, 2002 as a result of a decline in pension plan assets and a decrease in the assumed discount rate which resulted in an increase in pension liabilities. The change in the additional minimum liability from December 31, 2003 due to positive equity market performance, offset partially by the effect of a decreased discount rate.

AQUA AMERICA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (continued (In thousands of dollars, except per share amounts)

The Company has 401(k) savings plans that cover substantially all employees. The Company makes matching contributions that are invested in Aqua America, Inc. common stock based on a percentage of an employee's contribution, subject to certain limitations. The Company's matching contribution, recorded as compensation expense, was \$921, \$859 and \$798 for the years ended December 31, 2003, 2002 and 2001, respectively.

Water and Wastewater Rates

In November 2003, the Company's Pennsylvania operating subsidiary, Aqua Pennsylvania, Inc., filed an application with the Pennsylvania Public Utility Commission ('PAPUC') requesting a \$25,300 or 10.2% increase in annual revenues. The application is currently pending before the PAPUC and a final determination is anticipated by August 2004.

On August 1, 2002, the PAPUC granted Agua Pennsylvania, Inc. a \$21,226 or 10.2% base rate increase. The rates in effect at the time of the filing included \$9,400 in Distribution System Improvement Charges (*DSIC*) at 5.0%. Consequently, the total base rates increased by \$30,626 and the DSIC was reset to zero.

The Company's other operating subsidiaries were allowed annual rate increases of \$1.275 in 2003, \$3,024 in 2002 and \$4,799 in 2001, represented by eight, thirteen and nine rate decisions, respectively. Revenues from these increases realized in the year of grant were approximately \$839, \$1,403 and \$4,200 in 2003, 2002 and 2001, respectively.

Four states in which the Company operates permit water utilities, and in some states wastewater utilities, to add a surcharge to their water or wastewater bills to offset the additional depreciation and capital costs related to infrastructure system replacement and rehabilitation projects completed and placed into service between base rate filings. Currently, Pennsylvania, Illinois, Ohio and Indiana allow for the use of infrastructure rehabilitation surcharges. These mechanisms typically adjust periodically based on additional qualified capital expenditures completed or anticipated in a future period. The infrastructure rehabilitation surcharge is capped as a percentage of base rates, generally 5% of base rates, and is reset to zero when new base rates that reflect the costs of those additions become effective or when a utility's earnings exceed a regulatory benchmark. Infrastructure rehabilitation surcharges provided revenues in 2003, 2002 and 2001 of \$8,147, \$5,518 and \$6,672, respectively.

<PAGE>
<TABLE>
<CAPTION>
Selected Quarterly Financial Data (Unaudited)

(in thousands of dollars, except per share amounts)

</TABLE>

Aqua America, Inc. and Subsidiaries

| | | rst rter | Second Quarter | Third Quarter | Fourth Quarter | Year |
|---|---------|-------------|-------------------|------------------|-------------------|-----------|
| 2003 | | | | | | |
| <\$> | <c></c> | | <c></c> | <c></c> | <c></c> | <c></c> |
| Operating revenues | \$ 80 | ,489 | \$ 83,379 | \$102,153 | \$101,212 | \$367,233 |
| Operations and maintenance expense Net income available to common | 30 | ,664 | 31,029 | 36,777 | 42,132 | 140,602 |
| stock | 13 | , 324 | 15,235 | 23,620 | 18.606 | 70.785 |
| Basic net income per common share | | 0.16 | 0.18 | 0.26 | 0.20 | 0.80 |
| Diluted net income per common share | | 0.16 | 0.18 | 0.26 | 0.20 | 0.79 |
| Dividend paid per common share | 0 | 112 | 0.112 | 0.112 | 0.120 | 0.456 |
| Dividend declared per common share Price range of common stock | 0 | .112 | 0.112 | 0.232 | | 0.456 |
| - high | 1 | 7.83 | 19.85 | 20.07 | 22.40 | 22.40 |
| - 1ow | 15 | .77 | 17.22 | 18.28 | 18.71 | 15.77 |
| 2002 | | | | | | |
| Operating revenues | \$ 71, | 669 | \$ 76,615 | \$ 91,918 | \$ 81,826 | \$322,028 |
| Operations and maintenance expense Net income available to common | 27, | 285 | 28,915 | 31,143 | 30,392 | 117,735 |
| stock | 11, | 875 | 14,818 | 21,815 | 18,646 | 67,154 |
| Basic net income per common share | 0 | .14 | 0.17 | 0.25 | 0.22 | 0.78 |
| Diluted net income per common share | 0 | .14 | 0.17 | 0.25 | 0.22 | 0.78 |
| Dividend paid per common share | 0. | 106 | 0.106 | 0.106 | 0.112 | 0.430 |
| Dividend declared per common share Price range of common stock | 0. | 106 | 0.106 | 0.218 | | 0.430 |
| - high | 19 | . 69 | 20.00 | 16.24 | 17.50 | 20.00 |
| - low | 16 | . 88 | 14.79 | 12.82 | 15.44 | 12.82 |

All per share data as presented has been adjusted for the 2003 5-for-4 common stock split effected in the form of a 25% stock distribution. High and low prices of the Company's common stock are as reported on the New York Stock Exchange Composite Tape. The cash dividends paid in December 2003 of \$0.12 and December 2002 of \$0.112 were declared in August 2003 and August 2002, respectively.

Beginning August 1, 2003, the financial results for the operations acquired in the AquaSource acquisition have been included in the Company's consolidated financial statements.

Net income available to common stock and net income per share for the fourth quarter of 2002 includes a net gain of \$3,690 (\$5,676 pre-tax) or \$0.04 per share on the sale of a portion of our Ashtabula, Ohio water system.

< PAGE> <TABLE>
<CAPTION>
Summary of Selected Financial Data (in thousands of dollars, except per share amounts)

Aqua America, Inc. and Subsidiaries

| Years ended December 31, | 2003 (a) | 5005+ | 2001* | 2000* | 1999 |
|---|---|-------------|-------------|-------------|-------------|
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> |
| PER COMMON SHARE: | | | | | |
| Income from operations before | | | | | |
| non-recurring items: (b) | | | | | |
| Basic | \$0.80 | \$0.74 | \$0.71 | \$0.62 | \$0.50 |
| Diluted | 0.79 | 0.73 | 0.70 | 0.62 | 0.50 |
| Net income (b) | | | | | |
| Basic | 0.80 | 0.78 | 0.71 | 0.65 | 0.45 |
| Diluted | 0.79 | 0.78 | 0.70 | 0.65 | 0.45 |
| Cash dividends paid | 0.46 | 0.43 | 0.40 | 0.38 | 0.36 |
| Cash dividends declared | 0.46 | 0.43 | 0.40 | 0.38 | 0.36 |
| Return on average stockholders' equity (b) | 12.3% | 13.9% | 13.3% | 13.2% | 10.1% |
| Book value at year end | \$7.11 | \$5.80 | \$5.52 | \$5.10 | \$4.55 |
| Market value at year end | 22.10 | 16.48 | 18.04 | 15.68 | 10.59 |
| NCOME STATEMENT HIGHLIGHTS: | | | | | |
| Operating revenues | \$367.233 | \$322,028 | \$307.280 | \$274,014 | \$256,546 |
| Depreciation and amortization | 51,463 | 44,322 | 40,168 | 34,100 | 31,903 |
| Interest expense, net (c) | 42,535 | 39,007 | 38,637 | 37,775 | 31,796 |
| Income before income taxes | 116,718 | 109.252 | 99,087 | 86,995 | 62,915 |
| Provision for income taxes | 45,923 | 42,046 | 38,976 | 34.105 | 26,531 |
| Net income available to common stock (b) | 70,785 | 67,154 | 60,005 | 52,784 | 36,275 |
| ALANCE SHEET HIGHLIGHTS: | • | | | | |
| Total assets | \$2,069,736 | \$1,717,069 | \$1,555,108 | \$1,413,723 | \$1,280,805 |
| Property, plant and equipment, net | 1,824,291 | 1,486,703 | 1,364,282 | 1,249,652 | 1,135,230 |
| Stockholders' equity | 659,030 | 493,097 | 472.717 | 430,587 | 367,141 |
| Long-term debt, including current portion | 736,052 | 617,175 | 531,455 | 472,712 | 425,946 |
| Total debt | 832,511 | 732,288 | 641,123 | 573,706 | 529,015 |
| DDITIONAL INFORMATION: | | | | | |
| Net cash flows from operating activities | \$143.373 | \$121,560 | \$102,165 | \$86,972 | \$74,103 |
| Capital additions | 163.320 | 136,164 | 124.088 | 129.740 | 96,383 |
| Cash expended for acquisitions of utility systems | 192.331 | 8.914 | 9,517 | 3.546 | 39.164 |
| Dividends on common stock | 39,917 | 36.789 | 34,234 | 30,406 | 29,217 |
| Number of customers served | 749,491 | 605,474 | 587,537 | 565,146 | 548,937 |
| Number of shareholders of common stock | 22,726 | 21,389 | 20.920 | 20,978 | 21.187 |
| Common shares outstanding (000) | 92,589 | 84,896 | 85,483 | 83,869 | 80,103 |
| Employees (full-time) | 1,260 | 971 | 951 | 943 | 945 |

</TABLE>

- *Share and per share data has been restated for the 2003 5-for-4 stock split.

 (a) Beginning August 1, 2003, the financial results for the operations acquired in the AquaSource acquisition have been included in Aqua America's consolidated financial statements.
- onsolidated financial statements.

 (b) Income per share from operations before non-recurring items is a measure that is not determined in accordance with GAAP and may not be comparable to similarly titled measures reported by other companies. This Non-GAAP measure should not be considered as an alternative to net income per share as determined in accordance with GAAP. We believe that this is useful as an indicator of operating performance, as we measure if for management purposes, because it provides a better understanding of our results of operations by highlighting our ongoing operations and the underlying profitability of our core business. Non-recurring items include the following: the 2002 amounts include a net gain of \$3,590 (\$5,676 pre-tax) or \$0.04 per share on the sale of a portion of our Ashtabula, Ohio water system; the 2000 amounts include a net gain of \$2,236 (\$4,041 pre-tax) or \$0.03 per share for the partial recovery of the merger costs related to the merger with Consumers Water Company; and the 1999 amounts include a net charge of \$8,596 (\$10,121 pre-tax) or \$0.11 per share for the merger transaction costs and related restructuring costs.

 (c) Includes dividends on preferred stock of subsidiary and minority interest; net of allowance for funds used during construction.

Filename:

ex21.txt

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EX-21

Comment/Description:

Exhibit 21 Subsidiaries

(this header is not part of the document)

Exhibit 21

AQUA AMERICA, INC. AND SUBSIDIARIES

The following table lists the significant subsidiaries and other active subsidiaries of Aqua America, Inc. at December 31, 2003:

Aqua Pennsylvania, Inc. (Pennsylvania)
Aqua Resources, Inc. (Pennsylvania)
Aqua Resrvices, Inc. (Delaware)
Consumers Oho Water Company (Ohio)
Aqua Illinois, Inc. (Illinois)
Aqua New Jersey, Inc. (New Jersey)
Aqua North Carolina, Inc. (North Carolina)
Aqua Toxas, Inc. (Texas)
Aqua Indiana, Inc. (Indiana)
Aqua Utilities, Inc. (Texas)
Aqua Virginia, Inc. (Virginia)
Aqua Utilities Florida, Inc. (Florida)
Aqua Utilities Florida, Inc. (Florida)
Aqua Missouri, Inc. (Missouri)
Aqua South Carolina, Inc. (South Carolina)

Filename:

ex23-1.txt

Type:

EX-23

Comment/Description:

Exhibit 23.1 Consent of Independent Accountants

(this header is not part of the document)

Exhibit 23.1

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-3 (Nos. 333-61772, 333-42275 and 333-104290), on Form S-4 (No. 333-93243), and on Form S-8 (Nos. 333-61768, 333-70859, 033-52557, 33-27032, 2-81757, 333-81085, 333-107673 and 333-113502) of Aqua America, Inc. of our report dated January 28, 2004 relating to the consolidated financial statements, which appears in the Annual Report to Shareholders, which is incorporated in this Annual Report on Form 10-K.

PRICEWATERHOUSECOOPERS LLP

PricewaterhouseCoopers LLP

Philadelphia, Pennsylvania March 12, 2004 Filename:

ex31-1.txt

Type:

EX-31

Comment/Description:

Exhibit 31.1 Certifications

(this header is not part of the document)

Exhibit 31.1

CERTIFICATION

- I, Nicholas DeBenedictis, Chairman, President and Chief Executive Officer of Aqua America, Inc., certify that:
- I have reviewed this annual report on Form 10-K of Aqua America, Inc.;
- Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
- Paragraph omitted in accordance with SEC transition instructions contained in SEC Release 34-47986.)
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 12, 2004

Nicholas DeBenedictis

Nicholas DeBenedictis
Chairman, President and Chief Executive Officer

Filename:

ex31-2.txt

Type:

EX-31

Comment/Description:

Exhibit 31.2 Certifications

(this header is not part of the document)

Exhibit 31.2

CERTIFICATION

- I. David P. Smeltzer, Senior Vice President Finance and Chief Financial Officer of Aqua America, Inc., certify that:
- I have reviewed this annual report on Form 10-K of Aqua America, Inc.;
- Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we
- Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
- (Paragraph omitted in accordance with SEC transition instructions contained in SEC Release 34-47986.]
- Evaluated the effectiveness of the registrant's disclosure controls and procedures, and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
- Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting, and
- The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
- All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 12, 2004

DAVID P. SMELTZER

David P. Smeltzer Senior Vice President - Finance and Chief Financial Officer

Filename:

ex32-1.txt

Type:

EX-32

Comment/Description:

Exhibit 32.1 Cert. Pursuant to 18 U.S.C Sec. 1350

(this header is not part of the document)

Exhibit 32.1

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Annual Report on Form 10-K for the year ended December 31, 2003 of Aqua America, Inc. (the "Company") as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I. Nicholas DeBenedictis, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. Section 78m(a) or Section 78m(d)); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

NICHOLAS DEBENEDICTIS

Nicholas DeBenedictis Chairman, President and Chief Executive Officer March 12, 2004

The foregoing certification shall not be deemed to be filed for purposes of Section 18 of the Securities and Exchange Act of 1934 or otherwise subject to liability under that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act except to the extent this Exhibit 32.1 is expressly and specifically incorporated by reference in any such filing.

A signed original of this written statement required by 18 U.S.C. Section 1350 has been provided to Aqua America, Inc. and will be retained by Aqua America, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

Filename:

ex32-2.txt

Type:

EX-32

Comment/Description:

Exhibit 32.2 Cert. Pursuant to 18 U.S.C Sec. 1350

(this header is not part of the document)

Exhibit 32.2

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350

In connection with the Annual Report on Form 10-K for the year ended December 31, 2003 of Aqua America, Inc. (the "Company") as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David P. Smeltzer, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. Section 78m(a) or Section 78m(d)): and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

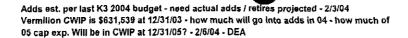
DAVID P. SMELTZER

David P. Smeltzer Senior Vice President - Finance and Chief Financial Officer March 12, 2004

The foregoing certification shall not be deemed to be filed for purposes of Section 18 of the Securities and Exchange Act of 1934 or otherwise subject to liability under that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act except to the extent this Exhibit 32.2 is expressly and specifically incorporated by reference in any such filing.

A signed original of this written statement required by 18 U.S.C. Section 1350 has been provided to Aqua America, Inc. and will be retained by Aqua America, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.





Schedule Page Person Responsible: B-5 1 of 3 J. Schreyer

Gross Additions, Retirements and Transfers

Period Reported: 2004 & 2005 Prior Year (2003) 12 Mo. Actual

| | Account Number | | Plant as of 12/31/2003 | 2004 | Retirements 2004 | Transfers 2004 | Projected 12/31/2004 | 2005 | 2005 | Transfers 2005 | Ртојесted 12/31/2005 | Ave. Future Test Year |
|------------------|-------------------|--------------------------------|------------------------|---------------------|---------------------|-------------------|-------------------------|---------------------|--------------|-------------------|-------------------------|---------------------------------------|
| <u>Line</u> 1 | <u>(A)</u> | <u>(৪)</u> Intangible Plant | (C) | (D) | Œ | Œ | <u>(G)</u> | (H) | ϖ | (7) | (K) | (L) |
| 2 | 301 | Organization | \$ 6,248 | | | | \$ 6,248 | | | | 5 6,248 | \$ 6,248 |
| 3 | 302 | Franchises & Consents | 136,637 | | | | 136,637 | | | | 136,637 | 136,637 |
| 4 | | Source of Supply Plant | | | | | | | | | • | , |
| 5 | 303 | Land and Land Rights(incl misc | 859,291 | | | | 859,291 | | | | 859,291 | 859,291 |
| 6 | 304 | Structures and Improvements | - | | | | • | | | | , | - |
| 7 | 305 | Collecting & Impounding Res. | 1,718,951 | 7 9 ,466 | (10,000) |) | 1,788,417 | 50,000 | (10,000) | | 1,838,417 | 1,813,417 |
| 8 | 306 | Lake, River and Other Intakes | 441,128 | | | | 441,128 | * * 1 * - * | (10100) | | 441,128 | 441,128 |
| 9 | 307 | Wells and Springs | 179,128 | | | | 179,128 | | | | 179,128 | 179,128 |
| 10 | 309 | Supply Mains | 250,969 | | | | 250,969 | | | | 250,969 | 250,969 |
| 11 | | 7. 2 | | | | | | | | | 200,200 | 200,500 |
| 12 | | Pumping Plant | | | | | | • | | | | |
| 13 | 303 | Land and Land Rights | 26,755 | | | | 26,755 | | | | 26,755 | 26,755 |
| 14 | 304 | Structures and Improvements | 305,684 | 185,750 | | | 491 434 | | | | 491,434 | 491,434 |
| 15 | 310 | Power Generating Equipment | 202,291 | | _ | | 202 291 | | | | 202,291 | 202,291 |
| 16 | 311 | Electric Pumping Equipment | 1,323,859 | - | | | 1,323,859 | | | | 1,323,859 | |
| 17 | | Water Treatment Plant | .,, | | | | 1,020,000 | | | | 1,525,635 | 1,323,859 |
| 18 | 303 | Land and Land Rights | 7,227 | | | | 7,227 | | | | 7,227 | 7 207 |
| 19 | 304 | Structures and Improvements | 6,358,674 | | | | 6,358,674 | 97,500 | | | 6,456,174 | 7,227 |
| 20 | 320 | Water Treatment Equipment | 7,544,243 | 26,606 | | | 7,570,849 | 07,000 | | | 7,570,849 | 6,407,424 |
| 21 | | | ., | 2-1 | | | .,0,0,0,0 | • | • | | 7,570,849 | 7,570,849 |
| 22 | | Transmission & Dist. Plant | | | | | | | | | | |
| 23 | 303 | Land and Land Rights | 51,349 | | | | 51,349 | | | | 54.240 | 54.545 |
| 24 | 304 | Structures and Improvements | 6,172,022 | 299,127 | | | 6,471,149 | | | | 51,349 | 51,349 |
| 25 | 330 | Dist. Reservoirs & Standpipes | 2,167,300 | 1,092,500 | (120,000 | 13 | 3,139,800 | | | | 6,471,149 | 6,471,149 |
| 26 | 331 | T & O Mains | 18,754,560 | 2,462,904 | (100,000 | * | 21,117,464 | 850,675 | (100,000) | | 3,139,800 | 3,139,800 |
| 27 | 333 | Services | 5,692,110 | 353,018 | (100,000 | , | 5,945,128 | 247,000 | (100,000) | | 21,868,139 | 21,492,802 |
| 28 | 334 | Meters | 3,323,978 | 220,800 | (75,000 | , | 3,469,778 | 220,800 | (75,000) | | 6,092,128 | 6,018,628 |
| 29 | 334 | Meter Installations | 5,866 | 104,914 | (, ., | • | 110,780 | 96,000 | (75,000) | | 3,615,578 | 3,542,678 |
| 30 | 335 | Hydrants | 2,129,398 | 217,956 | (20,000 | n | 2,327,354 | 29,700 | (20,000) | | 206,780 | 158,780 |
| 31 | 339 | Other Plant & Misc. Equipment | | 4.1,1 | (40)00 | '' | 90,316 | 25,100 | (20,000) | | 2,337,054 90,316 | 2,332,204 |
| 32 | | General Plant | - | | | | , | | | | 30,310 | 90,316 |
| 33 | 303 | Land and Land Rights | 6,021 | 120 | | | 6,141 | | | | 6,141 | 244 |
| 34 | 304 | Structures and Improvements | 355,377 | 30,000 | | | 385,377 | 30,000 | | | 415,377 | 6,141 |
| 35 | 344 | Laboratory Equipment | 99,205 | 10,000 | | | 109,205 | 10,000 | | | 119,205 | 400,377 |
| 36 | 340 | Office Furniture | 573,880 | - | | - | 573,880 | 10,000 | | | , | 114,205 |
| 37 | 340 | Personal Computers | - | 6,200 | | | 6,200 | 19,430 | - | | 573,880 | 573,880 |
| 38 | 340 | PC Software | | -, | | | 0,200 | 13,430 | | | 25,630 | 15,915 |
| 39 | 340 | MainFrame Computers | _ | 11,500 | | | 11,500 | | | | 44 - 70 | · · · · · · · · · · · · · · · · · · · |
| 40 | 340 | MainFrame Software | - | , | | | 11,000 | | | | 11,500 | 11,500 |
| 41 | 340 | Other Machinery & Equipment | | - | | | - | | | | • | • |
| 42 | 342 | Stores Equipment | 41,226 | | | | 41,226 | - | | | • | . ** |
| 43 | 345 | Power Equipment | 63,985 | | | | - | | | | 41,226 | 41,226 |
| 44 | 346 | Communication Equipment | 115,763 | | | | 63,985 | | | | 63,985 | 63,985 |
| 45 | 347 | Miscellaneous Equipment | 49,690 | 63,750 | | | 115,763 | - | | | 115,763 | 115,763 |
| 46 | 341 | Transportation Equipment | 954,786 | 65,000 | | 3) | 113,440 | 161,750 | | | 275,190 | 194,315 |
| 47 | 343 | Tools, Shop and Garage Equip. | | 05,000 | (45,00 |) | 974,786 | 65,000 | (45,000) | | 994,786 | 984,786 |
| 48 | 348 | Other Tangible Plant | 19,959 | - | | - | 385,965 | - | - | | 385,965 | 385,965 |
| 49 | | • | | | | | 19,959 | | | | 19,959 | 19,959 |
| 43 | | Total Utility Plant In Service | \$60.413.841 | \$ 5,229,611 | \$ (470.00 | 0) \$ | <u>\$ 65,173,452</u> | <u>\$ 1,887,855</u> | \$ (350,000) | \$ | \$66,711,307 | \$65,942,380 |

Mailloux, Shelia L.

m:

Frank Gebhardt [gebhardtf@st-ives.com] Monday, March 15, 2004 10:44 AM

Rubin, Bob

Subject:

FW: ACCEPTED FORM TYPE 10-K (0000950116-04-000827)

----Original Message----

From: EDGAR@sec.gov [mailto:EDGAR@sec.gov]

Sent: Monday, March 15, 2004 6:36 AM

To: PACKARDPRESS@AOL.COM; philacsr@st-ives.com

Subject: ACCEPTED FORM TYPE 10-K (0000950116-04-000827)

THE FOLLOWING SUBMISSION HAS BEEN ACCEPTED BY THE U.S. SECURITIES AND

EXCHANGE COMMISSION.

COMPANY:

AQUA AMERICA INC

FORM TYPE: 10-K

10-K NUMBER OF DOCUMENTS: 15

RECEIVED DATE: 15-Mar-2004 11:35

ACCEPTED DATE:

15-Mar-2004 11:36

FILING DATE: 15-Mar-2004 11:35

TEST FILING:

NO

CONFIRMING COPY:

NO

ACCESSION NUMBER: 0000950116-04-000827

FILE NUMBER(S):

1. 001-06659

PASSWORD FOR LOGIN CIK 0000950116 WILL EXPIRE 10-Mar-2005 20:51.

PLEASE REFER TO THE ACCESSION NUMBER LISTED ABOVE FOR FUTURE INQUIRIES.

REGISTRANT(S):

1. CIK:

0000078128

COMPANY:

AQUA AMERICA INC

FORM TYPE: 10-K FILE NUMBER(S): 1. 001-06659

----- NOTICE -----

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10-K NO NONE 0000078128

uzp\$9cfw

Financial Production 215-563-9000

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